

## **LIVE Training Ghost Phone & Tablet Intro Class Transcript**

All right, we are live.

I have my phone here or a phone that I'm going to be doing some of the tutorial stuff on that I'll be bringing up here shortly. But the key thing is that I really want to get People wrapping their head around the digital privacy road map.

And let me also say thank you so much for starting this journey that all of you have started and for spending the time to do so. And because I know you spent the time to do this, I know you're probably already advocates with your friends and your family to spread the word and you are likely.

Getting pushed back and people saying that you're crazy and you're spending a bunch of time doing stuff that you don't need to do, but you're not alone. Nearly every single one of our customers, which at this point is over a thousand individuals is receiving the same feedback, so you're not alone.

And that's just us, right? We're just one business in this game. That's offering the types of services that we are. Nearly every single person who's been using Linux as a desktop for the last 30 years at this point has had the same pushback over the last 30 years, but we're now finally seeing the hockey stick of growth.

We're on the tip of the spear here. We have about 4.3 percent of the total market is now using Linux for their desktop laptop. And for their for their home laptop PC, which is huge that tipping point is usually around 3 percent where you start to see the catalytic growth. So we're there.

It's happening. So I promise you at a year or 2, your friends and your family who are calling you crazy are going to be singing a different tune or they're going to be completely lost. Just like we saw. Over the last couple of years with most people telling us that we were conspiracy theorists for all the stuff that we were doing, telling people, warning people about people are now waking up.

You're right about any one of a number of things, but I don't want to get into that right now. So we've got 14 of you here, which is awesome. I see all y'all over here on the side, Jay, Sandra, Barbara, Linda, Monica. Cindy thank you so much for taking the time. I know you're all in different stages of this process as well.

So that's 1 of the other things I want to get accomplished between now and next week is getting from each 1 of you a response so that I know where each 1 of you stands. In the process, what you've done, what you haven't done, what the major roadblocks are that you're facing questions that you have that are outstanding so that we can make sure that we get those addressed because I can promise you, you're not alone.

You're probably facing similar roadblocks for the same have some of the same questions that other people have. Hopefully, y'all have spent time going through the resources section and going through the getting started guide. We did release. About a month ago, a brand new getting started guide, try to make it super simple and easier for people to get through.

So if you have not yet gone on to the mark three, seven. com website and gone to the resources section, I'm actually going to show you it here. So in the resources section right here, step by step guide, so this is new, created a table of contents to make it easier for you to navigate through things. The one thing that I fully acknowledge is kind of a pain in the butt is we have two separate getting started guides. We have one online and then we have a physical version that ships out with every phone.

The reason for that is there's some content that's a lot easier to just link through and there's some content that's easier to just read through. I'm in the process of trying to consolidate the long form with the online. So it's just all in one place and effectively what people will be getting is just one document.

But your feedback with this document is absolutely critical. So if you have the time and you want to dig through this and tell me if I've got, you know, spelling errors or grammatical errors, I'm an author. I don't think some of y'all may know, you may not know. But. I wrote a book, this is the book I wrote,

actually, I'll get

off my screen share. It's called The Data Center Co-Location Industry Playbook. Thousands of copies at this point. Basically, if you're in the data center industry, working for a data center company, this is your Data Centers for Dummies Guide. So for me, I love writing, which is why I have so much content up here. And one of the gifts that I know God has.

Bestowed upon me is my ability to take complex technical information and break it down into digestible stuff. So that people like my dad who's one of the most non tech savvy people on the planet can get it and can make sense of it and use it. So that's why I do this in part, because I just know that this is the mission that I've.

I've been called to be on, but because I want to make things simple and easy for people to understand. So with that being said, please dig through this stuff. If you think something's missing or something doesn't make sense or something's outdated, let me know. Give me that feedback. We want to make this stuff as up to date and accurate as possible.

So that when you send people to the website, it's as easy for them as it is for you and only getting better, right? Because if you, you've been around over the last two years, two plus years at this point almost two and a half years, you've seen things evolve. As we're learning lessons, we're trying to impart that knowledge.

On the

site. So we're all learning together. We're all in various stages of this journey. I started this journey with Graphene OS maybe about three and a half years ago, and I've tried to become an expert on this platform and looked at all the other platforms that were out there of which there's many and came to the conclusion that Graphene OS A had the most momentum behind it and was truly the most private and secure open source mobile operating system available.

So this course is going to be focused on Graphene OS. It's going to be focused on your phone. It's going to be focused on the tools and things and applications that we can use around making this phone the most functional thing, or your tablet, the most functional thing for you as possible. We're going to go off into some other tangents, digging into some more information.

That's probably read about when you're on the product page for signing up for this course to begin with. But going back to what I was saying before, one of my problems, folks, I'm just going to give you a heads up right now. I go on lots of tangents. So if you hear me going off on a tangent and you're, I'm getting way off course, course correct me.

So throw a comment in and say, Hey, what about the topic at hand? Because I may completely forget about what we were just talking about. So we're going to cover lots of stuff. One of the first things I want to talk to you about is getting your digital privacy roadmap in place. So that's why I started talking about your journey.

We're all in different various stages of the journey. I'm still on that journey. I'm still learning new stuff every day. And it's kind of, it's part of what I love about technology. What y'all might like about technology. Is it's constantly evolving and constantly changing, changing, and honestly, Graphene OS within the next year.

I'm not saying this is going to happen. I hope it doesn't. It might, but it might, it may no longer be the most private, the most secure, the optimal platform for privacy and security. That's just a reality that might happen. There may be some new thing that comes out on the market that blows this out of the water.

I don't, I don't think that's going to happen from everything I see going on in the marketplace. I don't think that's going to happen. But the reality with tech is that's a possibility. There's new applications, new tools that are constantly coming out. We may be able to have telepathic abilities over the next couple of years.

Who knows what's going to happen with what's happened over the last couple of years. I have no idea. I am totally open to the possibilities. So just know that, you know, that's the blessing and the curse, the good and the bad with tech is that it's constantly evolving. It's constantly changing. You might find that you finally wrapped your head around how something works and you're like, great.

I've mastered this. And then the next morning you wake up and you're like, wait a second. This is now obsolete. And you're like, ah, now I have to learn this whole new thing. But I'm going to try to get you to understand the basics and understand how and why things do what they do. So if that does happen, it'll be a heck of a lot easier for you to then make that leap and make that jump onto that new thing. Jay's asking, is there a good HRAP gene? I don't know what HRAP gene is, but maybe I can look into that. Alright, so the first thing I want to get done is your roadmap. So please do me a favor. Send me, and I'm going to send a reminder out after this, but please start documenting where you are on this process, what you've done, what you haven't done yet what roadblock you faced, because I'm going to try to integrate all of this into the next couple weeks so we can get everybody to a certain baseline level.

And if you find that we're just going too slow, then please let me know that too, because I want to start breaking out potentially if, if we need to a group of people where we can start accelerating and going much faster. But I do know there there's, I don't know if I have someone from the turtle, they call themselves the turtle brigade brigade, turtle brigade, which I think is a hilarious name.

It's a bunch of ladies that have been helping each other out. on telegram which is awesome. You know, who are just moving pretty slow. And so they jokingly call themselves the turtle brigade. So I'm going to go as fast as I need to, if we need to go back over material, we can, but I just want to remind you that this is being recorded and that you can always go back and watch the recordings. So Instead of having me to like redo a whole thing, if you know, okay, that was covered, I can just go back and rewatch that. Preferably just go back and rewatch that section so that you can get it. So roadmap key, start documenting exactly where you are in your process and then send me an

email. So instead of the one off this, this, that, the other, get all of your thoughts together.

And I get emails from customers all day, every day. We're, you know, God love y'all, but I'll get an email from someone with a question and then like two minutes later, another question, two minutes later, another question. And then, Oh, wait, I answered this question already, but I still need this. And then I just stopped responding to stuff like that because I know eventually they're going to figure something out.

And then within like three days, they finally say, okay, here's really where I, where I'm at, the question that I have. So please put all your thoughts together. Okay. And let me know where you're at, what questions you have. And for those of you who are just. Starting today. That's fine. Read through the materials, read through the getting started guide.

Start going through the process. Yes, we're going to walk through a lot of it, but try to get through this stuff because really, what I want to do is help you when you've hit that roadblock so that we can work through those roadblocks. So we're going to cover how to migrate all of our stuff from Google and from iPhone and iCloud.

I had a great conversation today, actually, with the CEO over at liberation tech. Who's one of our partners up on our website. They are a basically a a go daddy alternative hosting provider. They have tools for small businesses. So they haven't, they basically run their own customized hosted next cloud platform.

For you that has email and has file storage and has contacts and calendar and all kinds of interesting things. He's also been trying to build out tools. And finding tools to help people migrate data. So we had a great collaboration call about what we're using, what we're coming across. So there's some new tools that I'm going to be introducing that will help people migrate stuff like their email over.

And his his team actually has now done. Close to 3000 migrations of people who have small businesses. So migrating all of their files, all of their email from proton mail or from Google apps or from office 365 out and over to the next cloud environment. So we're going to be coming up with some tutorials around how to do that quickly and safely and effectively.

Some other cool news that I'm just going to drop on you. And this is very, It's not really confidential, but not, I'm not sharing this with very many people, but we are very close. I'm very close to finally raising a round of funding so that we can actually hire some people and do some marketing and not be bootstrapping this business off of, you know, basically all the savings that I've accumulated over the years that is now non existent.

But we're going to use though that capital. To build more tools so that we have some like easy buttons so you can literally just log into your iCloud account and then say, here's where I want to point all my data to and it will do the manage the migration process for you because honestly, the biggest thing that's preventing people and I know many of you who are here will acknowledge the hardest part here is getting yourself migrated.

Migrate it over and getting it working properly. So we're going to, we're going to cover that. We're going to go through a couple of case studies and I may even call out some of you. We may use. I may use 1 of you as a guinea pig. So that we can actually do that migration live and show people how to do it going from the iCloud environment and going from Google or wherever Google Android over to

Google.

I'm definitely going to be walking through with you different encrypted communications. So we're going to go through what a signal is. What is telegram sessions? I mentioned element cause we're going to be using that as our private secure comms for the group. And there's, there's a bunch more.

We'll walk through the pros and cons of these different technologies. I'm going to try to get you to wrap your head around how these things work. And I know everyone wants the easy button and they just want to say, well, Sean, what do you recommend? What do you recommend? What do you recommend? I can tell you what I recommend.

I would rather teach you how to fish than simply give you the fish. Because when you talk to friends and family and they say, well, why are you using this thing? Saying, well, because Sean recommended it or because whoever recommended it is not really a good answer. Being able to give people the hard facts as to why you're using this and why it's beneficial and not beneficial makes sense.

So something like ProtonMail, some of you probably already know if you've read through some of our content or not, people say, well, why don't you use ProtonMail? ProtonMail is great. I'm like, well, we did use ProtonMail, but. We did the homework on the company and we realized that the capital backing that company was all the traditional venture cap wokes.

Silicon Valley venture capital, their entire management team came out of CERN, which is the big hydrant super collider in Europe, which is no bueno. And on top of that, they're very proud about their board member. Who's also a director at the world economic forum. That tells me a lot about the ethos of the business.

So their technology seems to be really solid and really good. They're gooey. Their user interface is, is good. And it's been getting better and better and better. But a little over a year ago, we finally said we should drink our own Kool Aid. We should do the homework on the business and make sure that they actually are this bastion of free speeds that they claim to be.

And so we did, and we found Holy smokes. They're not. So we said, well, crap, now we got to migrate everything off of Proton Man, and we had to go through that process, which stunk. But I'm going to give you information like that about these different businesses, because when people say, well, I heard signals bad.

I'm like, okay, who'd you hear that from? What's the context? Why did you hear, you know, where's this coming from? Is signal bad? It was developed by the CIA. It was used by the CIA. The CIA also uses Linux. So does that mean Linux is bad? The CIA also uses Lots of other encrypted technologies that we use as well.

Does that mean that they're all bad simply because the CIA uses it? Not necessarily. And I'm not saying that Signal is great and is amazing. That's not what I'm saying. But just because someone says, well, I heard from so and so that something is bad, you have to do the homework. And, you know, Glenn Mader is a perfect example.

Glenn and I are aligned on like 95 percent of things. But he makes recommendations about some products and services that I simply don't agree with. I don't stand behind. I don't get behind for a variety of reasons. It might be technology. It might be the mission and ethos of the company. But I'm going to give you my opinion and that's my opinion. And you can do with it what you will, but I'm also going to walk you through about the technology and how it works when it comes to these, all of these things, but especially the encrypted communication. services and technologies. Going back to where you're on on your mission. I would say multiple times a week, I have to have conversations with customers who are talking to me about VPNs and about using a voiceover IP accounts for their phones and for their, for their phone number and for their text messaging and talking to me about all kinds of really neat technologies for sure help protect you and your information and your data.

But as I get to know that customer. And the person that I'm talking to, I realized that that person still hasn't even mastered the fundamentals of like how to use the basic things on their device. And that's really frustrating because that's like trying someone talking to me about like super advanced black belt techniques for martial arts when they haven't even spent more than like two hours in the dojo and You will get overwhelmed super fast and you'll throw your hands up and get frustrated.

If you try to do all these things all at once, it's like literally saying, Hey, I'm going to build in my backyard a 20 foot by 20 foot garden that's going to produce food for my whole family. And I'm going to get it done in the next month. Having walked into it with like, I'm not, you know, I'm not produce my own food savvy.

That's probably not a smart thing to do. If you don't have the education, the training, the tools, and you haven't started somewhere with a baseline, like why not start with the small raised bed? And make sure that you can do that first and make sure you've mastered that you understand what's going on before you go and launch into the 20 foot by 20 foot garden, right?

The same thing applies with technology. I can't train you to be a special forces digital privacy ninja in a matter of a couple hours. That's just not possible. You can probably do that if you want to, but it's going to take a lot of time, energy, and effort and money For you to accomplish that. And what are the marginal incremental gains that you have for using these different tools?

So that's another one of the big things that I'm going to help coach you guys through and get you to start thinking through is that yes, we have some great people like Rob Braxman and Naomi Brockwell, and all these folks who are talking about all these interesting, cool things about SIM cards and VPNs and all this stuff.

That is all great, relevant stuff. It is all true, but. Before you start trying to master these advanced techniques, let's make sure you master the fundamentals and the basics. Because, if you can learn how to just use the phone on a day to day basis, you're You've solved for the vast majority of the problem.

The biggest problem set is that Google, Apple, and Microsoft control the vast majority of these devices, which means that people are freely and willingly giving all of their information away. That solves for one of the biggest problems is that you're freely giving away all of your information to these companies.

So by you starting on this journey with one of these devices, you've solved for a big piece of that. So let's get you mastering how to use this thing. Before we start tackling all these other things, hopefully that makes sense because I'm going to keep coming back to this And I'm gonna walk you through the options So over time I'm gonna I'm gonna show you how if you want to you can become a complete black belt ninja So by the end of this course You'll at least know what you could do if you wanted to to accomplish that but moreover you'll understand why Right.



It's not, well, I use a VPN, so I'm safe. And when I, when I asked people, well, what is a VPN? Honest to God, the vast majority of people like, well, I don't know, but I've heard that if I use it, I'm, I'd be safer because my, my data will be encrypted.

I'm like,

okay, what is that going to sell? So, you know, help you accomplish that.

Those are these, I'm always the one that's asking, well, why, why, why, why, why? And we need to be asking why, why, why, why, why? Because if you're going to invest the time and energy and effort and money, which all of you have already done in this class and in these devices, you should be asking the questions.

Why? So I'm going to get you asking why alternate alternative ways to access the internet. When you're traveling, we're definitely going to cover that. We're going to cover lots of, of really interesting, good topics. I'm definitely going to dig you into an AI rabbit hole. Right from turtle to Ninja.

I like that. We're gonna become Ninja Turtles over the next 12 weeks. So we're gonna dig into ai. I gave a great presentation on ai. I'm gonna record it the next time I do it and I'll share it with y'all. But I'm one who is not afraid of ai. What is ai? It's really just a program at the end of the day.

It's very powerful. I can point this program, for example, at all of the content. on our website, on all of the emails that I've ever sent and responded to customers so that this program can learn my tone and my voice. And when someone asks a question, because literally folks, I'm not even joking. When I get emails to support app, 90 percent of them are asking questions that the answer is already on the website.

It's already there. We have an entire article that's already written on it or it's in the FAQ and I get it. People don't want to go searching and digging around for it. It's a pain in the butt. Sometimes I understand we're trying to make the search on our site a little bit simpler and easier, but wouldn't it be great if you could just go to the live chat and you could ask the question and you would get a response.

Yes, it would say this is not, you know, a real person. This is, you know, a program that's responding to you, but it's responding to you in a tone of voice. That's friendly. And that's knowledgeable, but that's going to point you to that resource instantly without. Me having to actually do the same thing that I've now done literally tens of thousands of times, just pointing people to the resource, pointing people to the answer.

So that's a great use case for AI, for these LLMs, learning language models. And I can show you a bunch of other cool ones. Brave, for example, is using their Leo. AI, which is private, which means that it's not recording and tracking all of your searches. It's not tagging it to you. It is extremely powerful and it's very helpful and very useful.

So I'm going to try to walk you through what AI is. So hopefully you can walk out of it at very least understanding what it is so that you can explain it to other people. And if you still choose to be afraid of it, that's on you. For me, that's like looking at, you know, the invention of a firearm and someone being afraid of using that firearm because it could kill somebody, not realizing, well, the enemy that we're fighting is going to definitely make use of that firearm.

And they're probably going to annihilate me. So we better learn how to use these tools and use them to our benefit very quickly, or we're going to be annihilated. I'm going to point you through a lot of the troubleshooting. We have a great troubleshooting guide, by the way, on the website, if you haven't found it yet, that's also in resources.

It's the Ghost Phone. I think it's just called Troubleshooting Guide. Every time we have someone that asks a question about why or how to do something after they're up and running, I doubt, I try to document it

and

put it up there. So again, we can just point people to. Yep. This has been solved before.

Here's where you go. All right. And then the other key question is how ghosts can we really get in the world today? This is a key question. You probably heard me say this, but I'm going to say it over again. If we're operating in the digital domain to think that we can be completely private and completely secure is unfortunately not true. If someone has enough means and motive, they will be able to track and monitor what you're doing. Even if you're using secure comms, even if you're using encrypted stuff, they will find ways to infiltrate, invade, hack into your systems.

Our NSA has some pretty crazy tools that can accomplish this, but it costs a lot of time and a lot of money. And there's only a handful of people on the planet that has the knowledge and the ability to do this. So if we were Congress people, Or we were presidents of countries, or we were working for big NGOs, or we were people of interest that had access to billions of dollars.

Then yes, we would have to be very much afraid of, and aware of, and cognizant of the fact that all of our information and data may be hacked. Right. But going back to what I was saying before, for the 99.9 percent of the rest of us, We don't need to build bunkers

and have turret gunners and SWAT teams protecting us in the digital realm because people are not coming at us with stealth bombers for information.

What we simply need to do is have basic one on one situational awareness so that we're not exposing ourself and our data and our information to the low hanging fruit attacks. And actors that are trying to steal our information and steal our data. Hopefully that makes sense more than happy. And I'm going to be digging into that topic a lot more over the next couple of weeks.

So when people say, well, you know, it's impossible for you to truly go ghost. I believe me, I get a lot of very smart geeks that say it's not worth it for me to, you know, use Linux and to use graphene OS because they're good. They can track us anyway. I'm like, Yeah. But why are you freely and willingly just giving away all of your data to these people?

You should know better. That's like saying there's no point in me growing food in my backyard on my property because they're dropping chemicals in the sky down on my food all the time, which they definitely are. And they're poisoning our water supply, unless you're getting your own water from your own creeks and your own wells, which hopefully you are, but for the vast majority of people, they don't have that ability.

So they have to get it from the municipality, which. There's all kinds of crap in that water that's coming through those pipes and you're using that to water your garden. So yeah, that's the case a hundred percent, but I'm not going to stop trying to grow my own food and growing my own food, even that being the case.

Right. So I don't have a nihilist attitude and I don't think anyone should really have a nihilist attitude. And I can tell you, I have heard. Every excuse in the book from people who say, well, it's not worth it. I don't want to do it. You know, Apple's a great company. They're they really, they're focused on privacy and I've got answers and responses to all of that.

One of the posts that's going to be coming out here in the next week or two is all about Apple

and

how Apple is not all about privacy. And I'll, I'm giving you the data and the court cases and the documentation that proves that Apple is not this bastion of privacy that they've marketed and sold themselves as over the years.

I'm on a tangent. Okay. So that being said, a great question from Jeremy, actually real quick, we have mic locks and camera blockers on all our devices. Do we need those on the ghost phones too? No. Okay. Cool. You don't you do not need those on the ghost phones with the caveat. If you've installed Facebook on your phone, or you've installed, you know, some of these other, you know, WhatsApp, or you've installed whatever, and you're using that app and you've given permission on your phone.

To that application to have access to your camera and your microphone. Excuse me. I just had dinner. Apologize. Then you might want to have those things on your device. Probably most of you don't have those applications on your device. But you control your device with graphene OS running a graphene OS system.

You now control your device. The reason why you want to have that. on your phone. If you are using your iPhone or you're using a Google Android phone, or you're still using windows or you're running your Mac iOS is because Google, Apple, Microsoft, they now own your phone. And even though you say, Hey, I want to turn this off.

They may in the background say, Hey, that's a nice suggestion. Thanks. But I still need to have access to this. So perfect example is Siri. You can say, I'm going to turn Siri off. And yet that device is still waiting for you and listening because it's waiting for you to say, okay, Siri, it's going to say, Oh, do you want me to turn back on?

You just said my name. Hey, I'm here. So it's still listening. It's still there listening in the background. And that has been proven over and over again, that these devices are still taking pictures. They're still taking snapshots that are controlled by Google, Apple and Microsoft. So if you have a graph, you know, as phone.

Or you're running a Linux system and you don't have any of these other applications. This is a great question. I'm happy to go on this tangent. You do not need to have the mic locks, mic blocks, camera blockers, stickers over your camera, because there's no application that should be on that device that's watching.

And again, unless you're a president or unless you're Tucker Carlson your devices. I can almost guarantee you your device has not been hacked. There are some people who have some customers of mine who have stalkers straight up, they're just, you know, Joe citizen who happened to come across a ex wife, ex husband, a former employer who's completely psycho, nutso, and straight up is stalking them.

And has been hacking into their systems, actually paying their own money and spending their time to make that person's life a living hell. If that's you, then we need to have a sidebar conversation because they're probably art. We need to get you to ninja state as quickly as possible. If you still want to use technology, we need to get you there.

But for the vast majority of the rest of us, that's not a major concern. Hopefully that answers your question. Okay. So how many of you who are on right now, we've got 17 of you on right now. How many of you have already started the pro actually, let me ask this in reverse. How many of you have not, if you have not already started the process of using this device and going through the tutorials, don't be ashamed.

It's okay. But I'm going to give you some homework between now next week to go do that. But if that's you raise your hand. Or at least give me, give me a signal in the comments. Just say, yep, that's

me. I think we had Barbara who said

that she may be one

when, okay, wait, when are you saying not as in not you, or that is you,

Amanda just took it out of the box tonight.

Okay. Just started.

Okay. Lauren. So there's a couple of you. All right. So Peter, just so, just so y'all know, Peter Oh, wow. It's a lot more of you than I thought. The tablet. Is going to operate exactly like the phone, the tablet running graphene OS and the phone running graphene OS literally work the exact same. The only difference is that tablet. You can't put a SIM card into.

So a lot of the conversations we're going to have about text messaging and phone calls. Might not apply. The cool thing with the tablet though, and this is more advanced, which we'll get into is you can get a voice over IP number and you can use that from the tablet so you can actually get a phone number and do phone calls and text messages from the tablet.

So long as you have a data connection, you can find, all right. So there are a lot of you, right? So I'm going to give you all homework. Most of you homework here. Please go to the resources section of the website all right So please go to the resources section of the website Go to the step by step guide to successful start and at very least Read through this part and watch some of these and watch these videos basic navigation tips and tricks app store tutorial text and image sizes Brightness and quick action adjustments, how to create a website bookmark on the home screen. Please go through that stuff. If you were part of the Glen Meter crew through that promotion, Glenn and I did a hour and a half tutorial that also covered a lot of that.

I'm going to share the link to that with the group as well. So y'all can watch that. But that's literally an hour and a half of me going through the fundamental basics of how to use the device. And I'll go through some of that. I'm really not a fan of redoing the same thing over and over again. So if you have a specific question after you've gone through those tutorials, happy to dive into it and dig into it.

But me spending another 30 minutes of your time now to go through the content that's literally already right here, just seems like crazy to me. So. What I am going to do though, so that's your homework. If you haven't done already, get used to the basic functionality of the device. So that's, again, that's like me giving you the firearm and saying, okay, here's the firearm. Here's how you take the clip out. Here's the safety. Here's the trigger. Like you have to understand what the thing is that you're using and how to navigate through it.

Right? So if I say to you, okay, go to settings, Or if I say to you, you know, open a certain app, you know how to get there and do that quickly. And you're not fumbling around trying to figure out what to do and where to do it. So hopefully you should see my screen. This phone here should look exactly like the phone that you all get Maybe the background looks a little bit different.

Maybe the apps aren't in exactly the right space, but this is the phone that y'all or the laptop, or I'm sorry, the tablet, not the laptop, the tablet that you might have in front of you right now. So one of the things, for example, that's super key is just swiping up and you can see with the cursor, you can literally just swipe up and it will show you all the applications that you have available. And then you also should have the circle. the square and the triangle on the bottom. These are simple ways, easy ways for you to get back to your home screen.

So no matter where you are, if you tap the circle, that'll take you to the home screen. If you tap the square, it will show you all the different applications that you have open. And if you swipe up, you can get rid of it. You can clear them all at the same time. If I had multiple ones, I'd show you. That's a simple way to just see all the things.

So we may be working in two different applications. So we may, for example, have brave open. This is like the first time that brave is going to be opening.

So it's going to ask me to do all this. Yeah. So we may have brave open while we're also looking at another application and an easy, quick way to just be like, okay, I want to filter between two things is to hit this square button. This is also a great thing if you're actually on a phone call. So if you're talking to someone, but you want to get to the browser, is it easy way to do that?

You just hit the circle while you're talking to someone, I'll take you to the home screen and you can start using this thing like the computer. It is while you're talking to somebody. There are little quirks with the device that people have come across and that I definitely have come across. For example, if I'm on a phone call and someone else tries calling me 50 percent of the time, I'll get a notification on the phone that tells me who's calling me the other 50 percent of the time.

I just know that someone's calling me, but there's nothing I can do about it. It sucks. It is what it is. Unfortunately there's no fix to that that I have found yet. So it's kind of a bug with Graphene OS right now. So learn what this stuff does. You know, if I'm in Brave, for example, and I go to mark37.

com and then I go to partners, but I'm like, Oh crap, I want to go back. And I'm like, well, how do I go back? There's no back button here. You can just go back down here and that will take you back. So this is also a tool for you when you're in your browser to go back to what you were just doing. And if you keep going back, eventually it'll just close it out and get you to your home screen.

So this is a very important tool down here. Another very important tool is swiping down from the top. So these guys here are telling you what's going on with your phone right now. So it's telling me that USB tethering is turned on, which is allowing you to see the screen. It's telling me that there's a USB debugging. Going on as well, which is in the developer options of the settings. So I can quickly go and see all the different things that are going on on the device.

And then this is, these are just notifications at the end of the day. So if I had a new text message, it would show me here in the notifications as well. And you can adjust all this so I can manage. You see how I did that? I was in here. I can click manage and it'll say, okay, you can manage your notifications.

So this will allow me to manage and modify and tweak what I see and what I don't see. So, there is so much stuff that you can do with this phone, you just have to spend the time to learn how to do it. And one of the things that most people don't even realize is that you can search in settings. So, if you're like, ah, how do I find out how to do whatever? Like I want to change the, the font size so I have bigger font.

Well, type in font. And you'll see, huh, I can actually change the font on my device. I can make it bigger. I can make the display size bigger. So the whole thing gets bigger. You don't want to do this too much because it will start messing with what you actually do see on the phone, but this is a great way.

You can make things bold, high contrast, you know, for those of us who have bad eyes for whatever reason, you may find this extremely helpful. But my key point here is use the settings search when you're trying to figure out how to do something. It is highly likely that whatever you're trying to modify can be done right here.

So just be sure that when you're doing this, You don't make an adjustment or a change and then forget where you were when you made that adjustment or change that may completely do something major to the device. Because we, we do get support questions where people like, Hey, my phone isn't working anymore.

And when I really dig in with that person, they're like, yeah, the other day I was in settings and I accidentally did something. I don't remember what I did. User error, right? For those of us in it, the reality is 90 percent of the time when customers have an issue, it's not because the device itself had the issue.

It's because the customer did something. And to that end, if something goes wonky on your phone, restart it. Reboot your phone. That also solves so many problems. Just reset it. Restart it. My phone doesn't have those buttons. Do I need to, so Peter's saying my phone doesn't have that button for it. Oh, so Peter, and for everybody, if you're, if for whatever reason you don't have the square, circle, and triangle, which your tablet should, but let's just say it doesn't, all you have to do. Go into settings, go into search, literally just put the number three in and you'll see three button navigation.

You can turn that on. So you can also, some people like it. I prefer it. Nearly everybody I know that uses these devices prefers having these three buttons. Some people don't. Some people would prefer to use the gesture navigation, which if that's what you want to do, that's totally fine. And this will give you a tutorial on how to use the three, but, or the gesture navigation. I

prefer the three button. So Cindy, when you're saying you leave the phone screen to look at a text, you don't go back to the phone screen. The way you go back to the phone screen is you tap this and that phone call will be one of these and you just have to click on it and it will take you back into the phone call. So you can hang up, you can do whatever you need to do. But going back to the swipe down. So practice doing this until you get used to doing it. You can swipe down. So you swipe down, you see all this here, you swipe down again, drag, slowly drag it down again. And this cursor is literally serving as what your finger would do. You slowly drag it down again and you start to see all of this stuff here. So these are quick. Navigation tabs, so they allow me to turn my Bluetooth on and off real quick, turn on the airplane mode, the flashlight, all this stuff I can do super quick from this tool.



There's more, so if I click on the, this little pencil thing, which is the edit, there's a whole bunch of other quick. Things that I can so let's just say I want to take the breezy weather app It has a little quick navigation thing and I want to pull that up into sorry. Hold on.

Oh, that's why so I need it You need to hold it down press and hold it down and then I can drag it drag it up and drag it up You know, so now it's in what I can see and I want us get back into it Now the hotspot is gonna be on my hotkey list So learn how to do that folks, because it makes it super easy to go into things like your internet and you can quickly jump into what Wi Fi connection you're tied to.

If you want to use that or quickly turn on and off your airplane mode. Another, this adjusts the brightness on your screen. You can't see it because this is the mirror onto the laptop that you're seeing, but on the phone itself, as I adjust this down, like this is near dark, can't really see anything on the phone.

Now it's super bright. The brighter it is, the quicker your battery is going to drain. Just know that. So if you can still see totally fine at a lower brightness setting, use the lower brightness setting. All right. I know I said I wouldn't go through a lot of this stuff, but I just did. Just charging my phone and nothing comes up but a percentage of charge. Yes. So that means that your phone is not on. Linda. That you haven't turned the phone on. If all you're seeing is a charge, that just means that it's plugged in and the phone is not. Turned on, and when you press the power button, it's just going to give you an indication of what if you just tap the power button, it's just going to tell you what.

The power percentages versus giving you. Turning the whole thing on, so I would hold down the power button for a 2nd or 2 versus just tapping it

and that

will turn the device on. But Minda, please and for everyone else who's just starting to use the phone. Start reading through the stuff, watch the videos, get through the basics. The next class that we're going to do is going to be a migration. So I'm going to do a migration with you. I would say don't wait until next week to do your own migration. Follow the step by step guide here and do a migration yourself. Or at least start the process, try to do it. I promise you. You can do this.

90 plus percent of our customers who come in saying, I'm not tech savvy. Sean, I'm going to need your help with everything. When I say just follow the steps and then come back to me, they come back and say, I did it. It might've taken them, you know, a half hour or an hour, but they're able to sex to successfully do it themselves. What is Ford on net? Oh, that's, that's good. All right. So digital privacy journey, because we don't have too much time and I want to really focus on this. I have a whole article also on the site

which is called starting your digital privacy journey in three simple steps. Again, I don't write all this stuff. For my own, get my own rocks off. I write this stuff for you. I spend the time and I think through this because I think I was all, I was in your shoes. What is a guide that would be helpful for anyone and or myself and my dad? who would be reading through this stuff to help him get started. So the first thing that you all have to do, if you haven't done it yet, is do an audit of your digital footprint. So what do I mean by that? I mean, look at your current phone, go through the different applications, And literally write down on a sheet of paper and, or, you know, in a document on your laptop or wherever, these are the specific things that I need to be able to do.

I need to be able to use my browser, make phone calls, send text messages. I need to be able to use a mapping application so that I can figure out where the heck I am and how to get from point A to point B. I need to, whatever, my email, write all of that stuff down. So. The process that we're going on is literally not much different than moving.

You're home. And if you want your, I think all of us have probably gone through a move of some sorts. My wife and I have done, I think we counted the other day, like nine, nine moves in our close to 20 years of marriage. Now, nine, nine house moves. It's a lot of moves. We've gotten better over time because we started documenting and doing an audit and saying, well, okay, what's all the stuff that we have.

Then we have to move and we start categorizing it so that before we start diving in, we know, here's the things that we need to get done that we have to get done. Here's the stuff that we don't want to take with us because there's a lot, I can guarantee you, there's a lot of applications on your existing device.

If you haven't moved yet that you don't need, there's a lot of crap on there. And I can promise you there are a lot of applications, even on the ghost phone or tablet that you're looking at right now. That you're never going to use. So get rid of it. Uninstall it. If you don't need it, and you're not going to use it, there's no point in it sitting, taking up space on your device.

Get rid of it. Simplify your life. And that's another key theme that I meant to, I meant to speak about in the very beginning. I am all about simplicity. I literally, I'm a horrible salesperson because when I'm talking to people and they say, Sean, I really just need a phone for phone calls. I rarely do text messaging.

And I need it for, for driving and mapping. I tell people, get a flip phone. You don't need a computer in your pocket all day, every day, get a flip phone that will serve the purpose of doing some basic text messaging and the phone calls for you, and then get a dark Garmin GPS device for your car. That will show you traffic and will get you from point A to point B.

That's all you need. You do not need a literal computer in your pocket all day, every day. If that's all you're going to use it for. And that's also why I started talking to you about why I'm not a huge proponent of people instantly diving in and getting their VPN set up and doing all these tweaks to their browsers and doing all this stuff.

Getting their voice over IP number and trying to configure it all when they haven't just done the simple basic things. And is it, is all this stuff even totally necessary when the basic main thing we want to accomplish is to get Google, Apple, and Microsoft out of our lives. So they're not tracking and monitoring everything that we're doing.

So simplicity is key. I want to help you simplify this process. And that happens by you doing the homework and the diligence and the audit. of what it is that you actually want and need to accomplish. Once we know the end, we can then chart the course to get there, right? We can't just jump on the road and start running when we don't know what direction we really want to be headed in.

So do the audit, go through this. I ask a gajillion questions that will help you through the process with your phone, Eventually we'll get to your laptop. So the other thing I have people say, well, okay, Sean, I'm ready. I want the phone. I want the laptop. I want you to do my home security system. I want to do the whole thing.

And I say, great. How much time do you have to really spend on this over the next couple of months? So like, I really don't, can't you just send me the things? And I'm like, no, sorry, because this is a lifestyle. And if you're not willing to invest the time, energy and effort into learning this stuff, And spending the time to meticulously go through and set the course, you're not going to be successful and you're going to be pissed.

At the end of it, and you're going to throw your hands up and be like, this isn't working. I can't do this. And you say, well, Sean, how do you know that? Well, because I, I literally, y'all don't know this about my background. I spent a career. Not only did I write this book, but the reason why I wrote this book is I spent a career literally helping companies.

Migrate their data from their own on prem servers into hosted environments or cloud services, helping people migrate from the cloud to on prem services, helping them grow their digital footprints. My whole career was spent helping big businesses with lots of money and big teams migrate infrastructure and data from point A to point B.

And every single time When a company didn't have a plan in place and a point person that was going to be accountable, they failed every single time. And it is literally no different for you in your process. You have to be accountable and you have to create a

plan. So we're going to, once you have that plan in place, and God bless some of you who have already done this.

And I love it. I love getting emails from customers who show me their plans. And they, they show me their list. They have like, you know, their, their whole list of all the things that they want to get through, they've categorized it. And they say, I've done five out of the seven things that I need to do, but I'm stuck on the sixth thing.

Can you help me with this? That's where my team and myself can be very helpful. But when a blanket statement of I need help comes in, I need help with the migration comes in. We're like, well, okay. That's like me saying to my car mechanic guy, Hey, my car stopped working. He's like, okay, Sean, what car, which cars stopped working?

When did it stop working? What were you doing before it stopped working? You know, can you give me some more context? Can you give me some more clues so that I can help? Yvonne, the book is for the common man. It literally just breaks down what a data center is, how a data center works, the different types of businesses in the industry why that matters.

I also have my real estate license. Not many people know that too, but I basically have helped buy and sell large data center assets. This is where I like, I love working with you all. And this is the mission that I'm on, but many days I bang my head against the wall, pleading with the Lord, asking why God, do you have me doing this?

When I came from this world doing big data migrations for big companies, but here I am, this is what I'm doing. If you want to learn about the data center industry, which you're more than welcome to the book is available. It's actually available on Amazon, or you can just reach out to me, send me an email.

If you're interested, I'll send you the digital PDF version. Again, Sean at mark three seven. com. Thank you, Sandra. She says, I love my ghost phone. It gives me peace of mind. It all gets easy. You have patience and you can do it. Bless you. Sandra's been around. Sandra, you've been doing this for close to two years now. I think you were one of our first customers. So I'm so glad that you're here. But Sandra has been around for a long time and she's, she's gotten there.

It's not going to take everybody two years, promise you, especially if you're going through this course, we'll get through this together, but put your plan together, folks, get the plan together. So this is your homework. By next week, I want you all to put your plan together, and I want you to email it to me.

Sean at mark37. com I promise you, I'm going to go through each of these plans, and I'm going to give you feedback. I might even do it live for each of you, because then you can all see that you're all probably in the same boat. With the same questions, experiencing the same problems, and then as you see that, we can learn together and we can refine those plans so that we can be successful going through this process.

Does that make sense to everybody? I'm hopefully it does. So send me an email, Sean at mark three, seven. com. I'm going to put it in here again in the comments, S E A N at mark three, seven with your send me detailed plan, need migrated. You can migrate all of your data without the SIM card in the device. Good question, Monica. And just for everybody who's watching and listening, the SIM card does only very few things. A lot of people think that your SIM card actually contains your contacts. It does not. There's two things that are in a lot of phones.

There's something called a SIM card. And all that does is identify to your carrier, AT& T, T Mobile, Verizon, Patriot Mobile, whoever will dig into that whole world of carriers and network providers, service providers. All that SIM card is doing is saying, when you put that in your phone, it's saying, Hey, AT& T, this device is now activated with this phone number and this plan.

That's all that SIM card does. So you can actually migrate everything. You can migrate your email, your contacts, your text logs, your phone logs from your old device to your new device without having that SIM card in your new device. That's why I tell people the very, that's in our getting started guide.

The last step, very last step you do is put that SIM card in the new device. That's the very last step. You only do that. Until you've got the new phone that you plan on using dialed in, you know, where everything is that you need to get to, you know, how to get to it. You're logged into all your accounts.

The last thing you do is put that SIM card in. And then for all of you, iPhone users and Apple users, you have one other last step, which is when once you have everything over and the SIM card in, and you're good to go, you have to tell Apple, lose my number. And this is key. Not many people realize this, but when you are using an iPhone, Apple actually is controlling your entire user experience to include your phone calls and your text messages. Like nobody knows this, but Apple is controlling it. That means every text message you send is not just clearing through your carrier AT& T, but it's clearing through Apple servers. This is how Apple sees everything that you're texting to anybody, everybody all the time, because it's clearing through those servers.

And you have to tell Apple specifically, please lose my number. I'm no longer your customer. This number is no longer tied to my account because if you don't do that, that

number is still going to route through Apple stuff. So you'll be like, Hey, I have a new number. Or I have a new SIM card. I put it in my new device and yet all my text messages and phone calls are still routing to my old phone.

Why is that happening? Well, it's because Apple still has that old device tied to your account and that number and it's routing. It's going to continue to control and route everything until you tell Apple. Stop. And there's a link in the getting started guide that I showed you that will tell you exactly walk you step by step through how to tell Apple to lose your number.

But again, last step. That's the last, last step. Those who do that first and then try to learn how to use the phone, especially those who are not tech savvy, they get super frustrated. Because they're like, well, my phone calls aren't coming in. My text messages aren't coming in. I don't know how to do this.

I don't know how to do that. I can't do the things that I need to do, Sean. This is so frustrating. And I'm like, well, you didn't follow the process. I wish you followed the process, or you wouldn't be so frustrated right now. That is through iMessage, not Signal Telegram. Right. Yes. So, Apple will not control Signal Telegram. Those are separate applications that run through the internet, and not tied to your phone number. It's specifically phone calls and text messages. If you're an iPhone user that will continue to go to your old device until you log into your iCloud account from your laptop or a laptop, and you tell Apple lose my number.

All right. Right. 841 folks. I've gone about 20 minutes or I guess 10 minutes longer than I was planning on tonight. I have had a very long day. So I don't have too much energy left in me. But You have your homework. Send me that email with your audit and your journey plan. And we will start going through those together next week.

I'm going to send you all an email that will have the instructions and I'm going to show you. On how to get to our own element,

private comms channel. So it's going to look like this. You can see it on the screen. Now I'll walk you through how to do this. I promise I'll send the instructions. And the first thing we're going to do in the next call is get everybody on this together. I can change this. If you guys can think of a better. Name then GoSquad.

I can change the name to whatever you want it to be. I think, what did we call ourselves? Ninja Turtles? Something like that. I thought that was fun. We should come up with something unique. But this will be our own private channel for everybody that's here and that's signed up for this. And we can all start working together.

And this is where I'll drop the links to different things. And we can all ask questions. And then we're also going to start building out the repository for support. So, a lot of stuff right now is being done on Telegram. Some of you are part of our Telegram channel, and thank you so much for doing that. A lot of you are great in that you help other customers on our Telegram channel.

We have some great people in that community, Graphene Goat, Aaron Amick, he may actually, I may bring him on as a guest to, to help teach one of our classes. Over the next couple of weeks. But Aaron is an amazing human, super knowledgeable on a lot of topics. He's also on our telegram channel, but I want to start moving a lot of the support stuff that's going on in our telegram channel off of telegram, because as we'll get into, I'm not sure how much longer telegram is going to really be around in the capacity that it is today and how, you know, Private and secure.

It really is given what's going on with that company. So controlling our own channel with our own communications and having our customers have a place that they can go to for support that we own, that we control. I'd prefer that than having to wake up next week and then all of a sudden have our channel be canceled for whatever reason.

Right? So that's why I'm going to show you how to download the element app and get started. In this community, which you can keep on your phone. The other thing, just so y'all know from a case of simplicity, a lot of us track lots of different social media channels. I found that I was spending way too much time in telegram trying to figure out what was going on.

So I literally removed telegram from my phone. Which is why you may see that there's not, you know, you don't get our, our team and or myself responding to stuff on telegram very often because I'm not in it very often. I've had a literally throttle my own use because I get lost in channels and wanting to engage with people and customers or conversations.

I've found simplicity is my friend. And so that's been a big focus, but I will definitely be having this element app on my device that I can coach you guys and help you through over the next couple weeks. Okay. Any other outstanding questions you guys have for me today that I can answer tonight that I can answer?

Over the next 15 minutes. Good night, Sandra. Bless you. Thank you. Thank you, Gwen. If you have something quick I'm happy to to answer respond, but definitely do your homework folks. Send me that email. We'll get through this Together we will get through this and again use the resources section of the website If you need help trying to find something, definitely use the search tool, but if you still can't find it for whatever reason, let me know.

Send me an email. I'll get back to you. How to go forward after going back. Are you, are you, so Yvonne, are you speaking to, like, if you're in a browser? How to go forward.

Anik. Appreciate that. Mende, that's a great question. Send me that in an email because that's not a quick answer. I think is yes tied to how to go forward after back within a browser. So try something here. Just make sure that I will show you. Okay. I'm going to share my screen again, but I'm going to show you the phone. Anika. Thank you, Anika. Anika. Thank you. I spent most of my life with people calling me seen so I can appreciate that. Sean, S E A N is Sean. It's the Irish way of saying John. Thank you, Anika. Have a good night. All right. So if you're in your browser and you go back, which you can do by swiping from left to right, you can also swipe from right to left. That's again, let's go resources. All right, so if I want to go back to where I just was, I can hit the back button. If I want to go forward, I can literally swipe right to left and

it will take you forward. Hopefully that made sense. So if you swipe left to right, it will take you back. It's the same thing as pressing the triangle down here. Or, you can swipe right to left. So this cursor is doing so I'm basically pressing down. There's nothing I can go forward to because this is the last page I was on. So that's how you would go forward.

Does that make sense? Hopefully that makes sense. Thank you, Barbara. Appreciate you. I will see you next week. Hopefully Yvonne, that answers your question. It's not, not from you. Okay. Well, whoever that was from, hopefully I answered your question. Any other quick questions that people have on how to do some stuff. Going once, going twice, going three times. All right. Well, to the 14 that are left, bless you. Have a beautiful night. Have a great week.

Crazy stuff is going on in the world these days, but at least we have each other. We're all on the same journey. We're all fighting together. We have each other.

So bless you all. And I will see you next week.